

BEAM



Beam Global Corporate Presentation

Q3 2024 Update

Forward Looking Statements Disclaimer

While we have taken steps to present accurate information, there may be changes in circumstances or assumptions not captured since its composition. Except for historical information presented in this slide show, any forward-looking statements involve risks and uncertainties. Forward-looking statements may be identified by the use of forward-looking terminology such as “may,” “can,” “will,” “could,” “should,” “project,” “expect,” “plan,” “predict,” “believe,” “estimate,” “aim,” “anticipate,” “intend,” “continue,” “potential,” “opportunity” or similar terms, variations of those terms or the negative of those terms or other variations of those terms or comparable words or expressions.

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Company Snapshot



Sustainable technology innovation Company.



277 employees globally, headquartered in San Diego, CA with operations in Chicago, IL, Belgrade and Kraljevo, Serbia.



Made-in-America, patented products for the electrification of transportation, energy resiliency and Smart Cities infrastructure.



Fastest deployed, most scalable, lowest TCO, most robust EV charging infrastructure products.



Beam is publicly traded on Nasdaq under the ticker BEEM. No debt. \$100M line of credit untapped.



NASDAQ: BEEM

Growth Strategy

We are a leading provider of innovative sustainable products and technologies for electric vehicle (EV) charging, energy storage, energy security and smart city infrastructure in Europe and the US.

- Introduce new patented products with broad market appeal to meet growing demand.
- Geographic expansion with exciting and new products.
- Pursue channel and reseller relationships.
- Driving inorganic growth through mergers and acquisitions.
- Maximize value by cross selling products, geographies, and acquisitions.



EV ARC™ systems with different brands of EV chargers

Our Flagship Product-

The EV ARC™

World's only transportable, off-grid, solar-powered EV charging solution. Over 1,700 built and deployed, globally, since 2019.

- Patented
- Durable and rated to withstand flooding and extreme weather
- Rapid and scalable deployments
- No permitting required
- No construction required
- No electrical work required
- No grid connection required
- No vulnerability to blackouts

GRID-TIED CHARGING DEPLOYMENT TIME 18-24 MONTHS

BEAM OFF-GRID CHARGING DEPLOYMENT TIME 1 HOUR



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BeamSpot™

Streetlight replacement uses existing grid connection, solar and light wind generator.

- Patented
- Curbside charging
- No heavy construction
- No electrical upgrade
- Proprietary energy storage
- Networked and sun tracking
- No vulnerability to blackouts



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BeamBike™

Solar-Powered eBike Charging station deployed in minutes.

- Secure location to park, lock and charge 12 eBikes
- No Construction, No electrical connection
- Onboard battery storage
- No utility bills
- Transportable so can be relocated as eBike charging patterns emerge and change



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BeamWell™

Life-sustaining access to clean water, electricity and eMobility for emergency relief in crisis zones.

- Off-Grid Solar Desalination
- 4 delivery eMopeds for water and food distribution
- 500 liter water tank
- Self-contained operational system
- Container Transportable
- Rapidly deployed



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BeamPatrol™

Law enforcement e-motorcycle patrol station for safety and security.

- Available bundles with or without eMotorcycles
- Fast, quiet stealth patrols
- No construction, no electrical work
- Charge during grid outages
- Clean reliable renewable energy
- Onboard energy storage
- Rapid deployment
- No utility costs



Beam Global Smart City Products

- Sustainable public lighting
- Sensors and machine learning
- Power electronics
- Decorative lighting and smart park equipment
- Leading street lighting manufacturer





Custom American Made Batteries

GROUND MOBILITY

- Micro-mobility
- NEVs/light EVs
- Recreational and sport
- Auxiliary power units

AVIATION

- UAVs/drones
- Med-Large format UAVs
- eVTOL/fixed-wing
- Auxiliary power units

MARINE

- Recreational watercraft
- Commercial watercraft
- UUVs/USVs
- Auxiliary power units

INDUSTRIAL

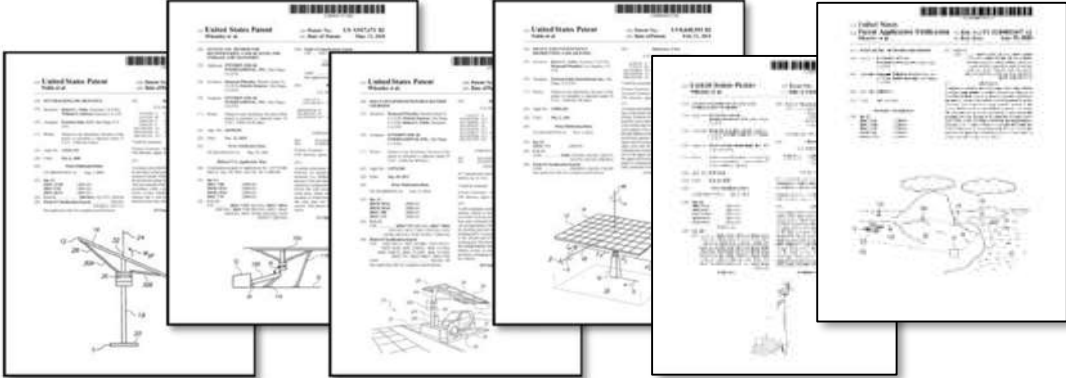
- AMRs, AGVs, Robotics
- Material handling
- Commercial equipment
- Stationary/grid storage

Some photos are actual customers; some photos are for illustration purposes



IP Protection = Barriers to Entry

Select Beam Global Patents—EV Charging



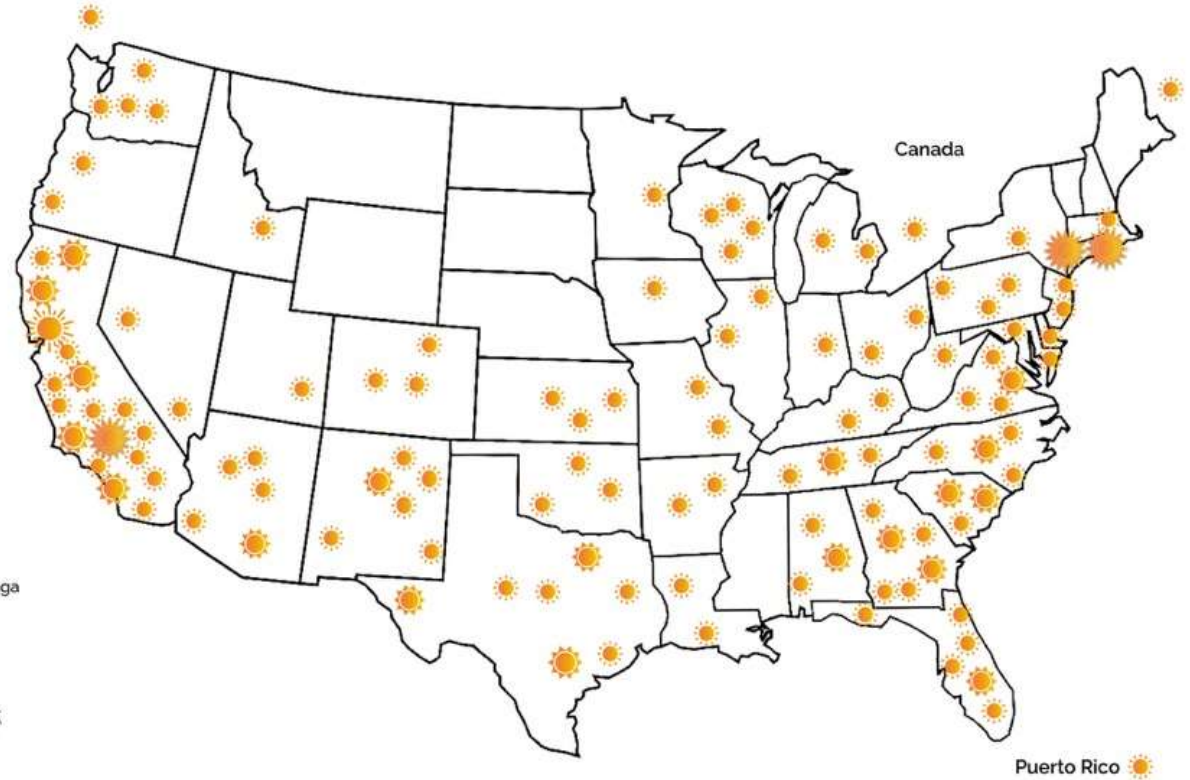
Select Beam Global Patents—Energy Storage

(acquired with AllCell transaction)



Hundreds of Beam Global EV Charging Products Deployed

- Municipalities
- State Agencies
- Federal Government
- Fleet Operators
- Workplace Charging
- Public Charging
- Businesses
- Military



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Acquisitions



- **AllCell Technologies**
March 2022

- Leading provider of advanced energy storage solutions



- **EU based Amiga**
DOO October 2023

- Established manufacturer of specialized structures and equipment, producing Smart Cities infrastructure



- **EU based Telcom**
August 2024

- Focused on power electronics and the integration of renewables and energy storage



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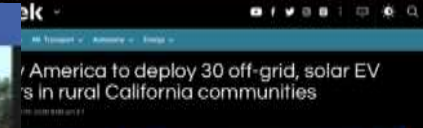
Media Coverage



Beam Global's EV Arc requires zero ground construction, electrical work

Nov. 28, 2022 - 6:42 - Beam Global CEO Desmond Wheatley explains the cleantech developer's zero-emission, solar-powered electric vehicle charger on 'The Claman Countdown.'

For video troubleshooting and help click here.



Mayor Announces Program to Fuel City's Shared Vehicles With Solar-Powered Charger

San Diego Mayor Kevin Faulconer announced a program to install solar-powered electric vehicle (EV) charging stations in a parking lot at the city's new shared vehicle program.



San Diego EV charging company completes \$1 million deal with the U.K.'s defense ministry



California City Selects EV ARC Charging to Energize Car Share Program

By Michael Bates - February 29, 2024



The city of Richmond, California, has selected EV ARC sustainable electric vehicle charging to power its car share program, which offers flexible transportation benefiting underserved communities. Beam Global, a provider of infrastructure solutions for electrification of transportation and energy security, produces EV ARC systems.

EV charging infrastructure capacity 'will be essential' for grid independence: Beam Global



Plane Just Took a Round-Trip, 220-Mile Flight on Solar Power



Beam Global Receives \$1M Order from UK Ministry of Defense for EV Charging Systems for Military Bases

Beam's EV ARC system generates and stores its own clean electricity and delivers that electricity to up to six electric vehicles.



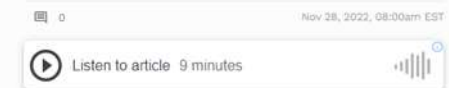
Beam Global Receives \$1M Order from UK Ministry of Defense for EV Charging Systems for Military Bases

Beam's EV ARC system generates and stores its own clean electricity and delivers that electricity to up to six electric vehicles.

Forbes

Off-Grid Solar Charging For EV Cars In Parking Lots Makes More Sense Than You Might Think

Brad Templeton Senior Contributor @
I cover robo-car technology & previously worked on Google's car team.



Newsweek



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Select Clients



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Ruggedized for Extreme Environments

EV ARC™ Systems
Deployed on
US Marine Corps Bases



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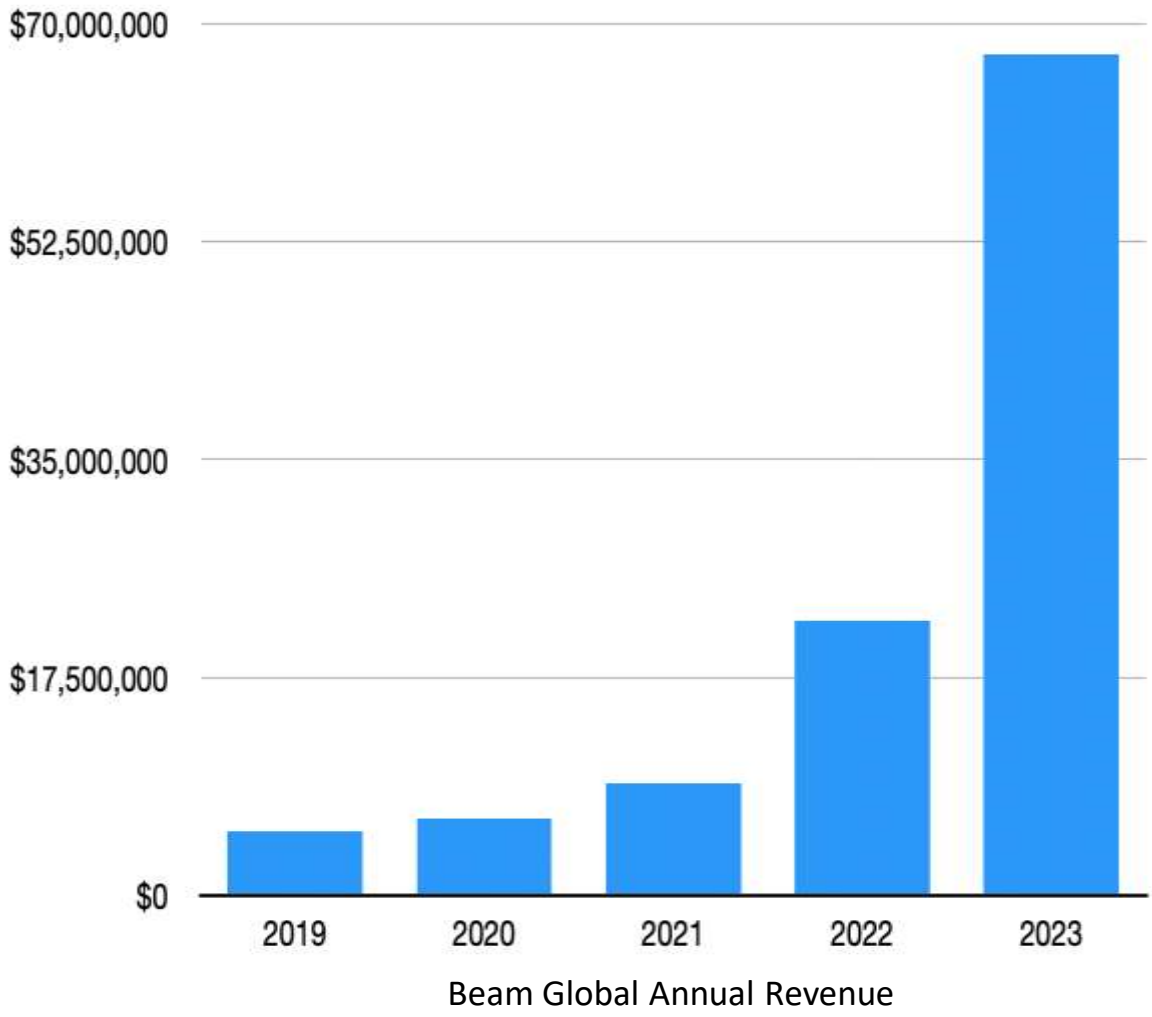
Beam Global At-A-Glance

Stock Symbol: NASDAQ: BEEM

RECENT PRICE (9/30/2024)	\$4.91
MARKET CAP	\$72.5M
SHARES OUTSTANDING	14.8M
52-WEEK RANGE	\$4.37 - \$8.37
FY END	Dec 31
EMPLOYEES	277
HEADQUARTERS	San Diego, CA

BEAM GLOBAL (9/30/2024)

CASH	\$4.8.M
CREDIT FACILITY	\$100M (undrawn at SOFR+3)
WORKING CAPITAL	\$17.9M
DEBT	\$0.0



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Key Metrics (9/30/2024)

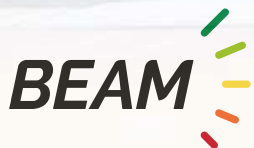
- Year to Date revenue of \$40.8M
- Record annual revenue in 2023 of \$67.4M
- Third quarter gross profit of \$1.2M, or 10.7% of revenues
- Year to date gross profit margin, excluding non-cash items 12.4% of revenues

Total Pipeline Forecast Revenue

\$200M+

Total Contracted Backlog

\$10.6M



NASDAQ: BEEM

Beam Global Leadership Team - USA



Desmond Wheatley,
CEO



Lisa Potok,
CFO



Mark Myers,
COO



Davis Nacamu,
Director of Operations



Andy Lovsted, Vice
President of Sales



Pat Senatore, Director
of Engineering



DJ Gilmore, Senior
Engineering Manager



Beam Global Leadership Team - Europe



Ivan Tlačinac, Head of
European Operations



Aleksandar Tošković,
Director of Sales



Nikola Radovanovic,
Director of Business



Igor Labović,
Director of Channel
Partnerships



Dušan Stanojević -
Technical Director



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Board of Directors



Desmond Wheatley,
CEO and Chairman of
the Board



Tony Posawatz,
Board of Directors



Judy Krandel,
Board of Directors



George Syllantavos,
Board of Directors



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Contact Beam

Learn more about Beam
Global's EV charging, energy
storage, energy security and
outdoor media.

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Email: hello@BeamForAll.com

Visit: BeamForAll.com



**Thank You
For Listening!**